

Target description

Outsourcing the manufacturing process of workbenches to make space for core manufacturing processes within own premises. Additionally, an increasing of product availability should be ensured to empower supply chain to deliver the customer within 5 days. If an optimal supply chain can be installed sales figures could be increased by factor 2-4 based on down mentioned sales figures.

Project-Lead

- Stephan Berghoff (Director Procurement)

Requirements

- Shipment to customer < 5 working days
- Preferable using an existing workbench system of the supplier with the aid of a defined USP (i.e., special coating / painting) and our private brand logo.
- Marketing of workbenches as a C+P product (private brand logo added to workbench)
- Planned Supply Chain: Drop shipment from suppliers' stock or buffering at C+Ps stock (possibilities need to be discussed)









Sales figures 2020

Description	Qty.
Workbench Standard	287
Workbench with Multiplex	11
Workbench with substructure	46
<i>Total</i>	<i>344</i>

Base of collaboration

Supply chain, products, product-system, portfolio, and annual quantity will be defined in a frame contract. In case of a launch of a private brand workbench system further contract details (e.g., customer protection in case of a drop shipment solution) needs to be defined to preserve mutual interests.

Pictures current workbench systems „Serie 87 & 45“

Serie 87	Serie 45
 <p>Bestell-Nr. 8798-40</p>	 <p>Bestell-Nr. 4502-12 + Best.-Nr. 4570-002 (Abtropfboden)</p>
 <p>Bestell-Nr. 8798-41</p>	 <p>Bestell-Nr. 4502-14</p>
 <p>Bestell-Nr. 8798-42</p>	 <p>Bestell-Nr. 4502-11</p>
 <p>Bestell-Nr. 8798-46</p>	
 <p>Bestell-Nr. 8798-72</p>	